

# COUNTY OF LOS ANGELES TREASURER AND TAX COLLECTOR



KENNETH HAHN HALL OF ADMINISTRATION 500 WEST TEMPLE STREET, ROOM 464 LOS ANGELES. CA 90012

MARK J. SALADINO
TREASURER AND TAX COLLECTOR

June 19, 2003

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The Honorable Board of Supervisors County of Los Angeles 383 Kenneth Hahn Hall of Administration 500 West Temple Street Los Angeles, California 90012

**Dear Supervisors:** 

RECOMMENDATION TO APPROVE AMENDMENT NO. 2 TO EXTEND TERM OF CONTRACT WITH COMPUTRUST SOFTWARE CORPORATION FOR SOFTWARE SUPPORT SERVICES
(3 VOTES)

CIO RECOMMENDATION: APPROVE (X) APPROVE WITH MODIFICATIONS ( ) DISAPPROVE ( )

#### IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Chair to sign Amendment No. 2 to the current contract with CompuTrust Software Corporation (CompuTrust) for the provision of software support services for a term of two years, with an optional six-month renewal, which may be exercised by the Treasurer and Tax Collector on a month-to-month basis, not to exceed six (6) months, with an annual compensation not to exceed \$410,000, effective July 1, 2003.

# PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

CompuTrust has operated and maintained the extensive decedent and conservatee case management information system, known as LAPIS, for the Treasurer and Tax Collector (TTC) Public Administrator and Department of Mental Health (DMH) Public Guardian Operations since 1990. The current contract is on a month-to-month extension through September 13, 2003. LAPIS is critical to support the mandated operations of both departments for the Public Administrator decedent estates and Public Guardian conservator cases. TTC is solely dependent on CompuTrust for continued operation and software support of LAPIS. Terminals are located at TTC, DMH, County Counsel, and the Department of Coroner.

Honorable Board of Supervisors June 19, 2003 Page 2

On August 21, 2001, the Board approved a renewal contract with CompuTrust for the provision of continued software support while TTC replaced the existing obsolete system. TTC and DMH analyzed commercial-off-the-shelf software, which did not meet the business requirements for either department. As a result, and with the concurrence of the Chief Information Officer, TTC and DMH initiated a Request for Proposal (RFP) process to identify a potential vendor to license, customize and implement an updated, web enabled Client Management System for TTC and DMH.

Currently, TTC is in the process of evaluating vendor responses to the RFP. This amendment will allow TTC to continue to operate the current LAPIS system while additional options are evaluated.

# Implementation of Strategic Plan Goals

Board approval of this contract amendment is consistent with the County's Strategic Plan Goal of Organizational Effectiveness. The amendment provides for the continuity of software support services provided by the contractor which supports mandated operations of both the TTC and DMH.

### FISCAL IMPACT/FINANCING

The \$410,000 annual contract amount for providing LAPIS software support services has been included in TTC's 2003-04 budget.

#### FACTS AND PROVISIONAL/LEGAL REQUIREMENTS

The original contract with CompuTrust, Contract No. 73608, was adopted by the Board on August 21, 2001. The amendment will become effective July 1, 2003, upon your Board's approval. County Counsel has approved this amendment as to form. There is no negative impact to County employees as CompuTrust has provided the service since the system's implementation.

#### IMPACT ON CURRENT SERVICES

The recommended amendment, extending the term of the contract, will ensure uninterrupted operations of the LAPIS system and enable TTC and DMH to continue to meet the mandated needs of the decedent and conservatee estates under administration of both departments.

Honorable Board of Supervisors June 19, 2003 Page 3

# CONCLUSION

Instruct the Executive Officer/Clerk of the Board to return two (2) signed originals of Amendment No. 2 to the Treasurer and Tax Collector.

Respectively submitted,

MARK J. SÁLADINO

Treasurer and Tax Collector

Reviewed by:

ON W. FULLINWIDER

chief Information Officer

(See attached CIO Analysis)

MJS:MH:dhh

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#### Attachments

c: Chief Administrative Officer
 County Counsel
 Executive Officer, Board of Supervisors
 Auditor-Controller
 Department of Mental Health

# **CIO ANALYSIS**

TREASURER AND TAX COLLECTOR AMENDMENT TWO TO AGREEMENT WITH COMPUTRUST SOFTWARE CORPORATION FOR MAINTENANCE AND SUPPORT SERVICES

| CIO RECOMMENDATION: APPROVE APPROVE WITH MODIFICATION  DISAPPROVE                                |  |  |  |  |  |
|--|--|--|--|--|--|
| Contract Type:  New Contract  Contract Amendment  Contract Extension  Sole Source Contract       |  |  |  |  |  |
| New/Revised Contract Term: Base Term: 2 years # of Option Yrs: 6 months                          |  |  |  |  |  |
| Contract Components:  Software Professional Services  Hardware Telecommunications                |  |  |  |  |  |
| Project Executive Sponsor: Nancy Morton, Chief Deputy  |  |  |  |  |  |
| Budget Information :   |  |  |  |  |  |
| Y-T-D Expenditures \$11,940,807  |  |  |  |  |  |
| Requested Contract Extension Amount \$ 1,025,000   |  |  |  |  |  |
| Aggregate Contract Amount \$ 13,019,335  |  |  |  |  |  |
| Project Background:  |  |  |  |  |  |
| Yes No Question  |  |  |  |  |  |
| Is this project legislatively mandated?  |  |  |  |  |  |
| ☐ ☑ Is this project subvented? If yes, what percentage is offset?                                |  |  |  |  |  |
| Strategic Alignment:   |  |  |  |  |  |
| Yes No Question  |  |  |  |  |  |
| Is this project in alignment with the County of Los Angeles Strategic Plan?                      |  |  |  |  |  |
| Is this project consistent with the currently approved Department Business Automation Plan?      |  |  |  |  |  |
| Does the project's technology solution comply with County of Los Angeles IT Directions Document? |  |  |  |  |  |
| Does the project technology solution comply with preferred County of Los Angeles IT Standards?   |  |  |  |  |  |

## **Project/Contract Description:**

The Treasurer and Tax Collector (TTC) is requesting Board approval of an amendment to its current agreement with CompuTrust Software Corporation (CSC) for support of the Los Angeles Public Administrator/Public Guardian Information System (LAPIS). LAPIS is a conservatee case management system supporting the County's Public Administrator/Public Guardian services.

This amendment will extend the term of the agreement for two years and contains an option to extend the agreement on a month-to-month basis up to six months. The annual compensation is not to exceed \$410,000.

# Background:

LAPIS is a custom developed case management information system implemented in June 1984 that supports the TTC administration of decedent estates and guardian operations by Department of Mental Health (DMH). The current agreement was approved by the Board on August 21, 2001, and is scheduled to expire on September 15, 2003.

While currently meeting the County's case management needs, LAPIS is vulnerable to failure due to obsolete software. Also, TTC is solely dependent on the key contractor personnel for continued operation and support. The Department is evaluating options for replacing LAPIS with a more modern, web-based system. TTC released a Request for Proposal (RFP) in December 2002 to identify potential vendors for a LAPIS replacement and is in the process of evaluating vendor responses.

# **Project Justification/Benefits:**

LAPIS is vital to the County performing its obligations regarding the 3,500 Public Administrator estates and decedents and 5,500 Public Guardian cases. The extension will allow for the continued operation of LAPIS, while system replacement options are evaluated.

# **Project Metrics**

The agreement identifies standard performance measures that the vendor must adhere to. Deficiencies in performance could lead to monetary deductions.

# Impact If Proposal Is Not Approved:

LAPIS is critical to support these mandated operations of both TTC and DMH. This Amendment provides maintenance and support services for LAPIS. If it is not approved, mandated decedent and conservator services performed by these departments would be severely impacted.

## **Alternatives Considered:**

No alternatives were considered for these services. CSC is uniquely qualified to maintain and support LAPIS. It developed and installed the system, and has the singular knowledge and experience to support it.

# **Project Risks:**

The project risks are minimal. CSC is simply providing software maintenance and support services.

# **Risk Mitigation Measures:**

Not applicable.

### Financial Analysis:

TTC has spent \$11,940,807 year-to-date on LAPIS since its implementation. The maximum contract amount of the Amendment is \$1,025,000, assuming if TTC elects to exercise the sixmonth option under this Amendment. The Department has funds appropriated in its Fiscal Year (FY) 2003-04 budget to cover the maximum \$410,000 annual contract amount.

#### **CIO Concerns:**

None

#### **CIO Recommendations:**

The CIO recommends approval of this agreement.

**CIO APPROVAL** 

Date Received:

Prepared by:

Date:

Approved:

Date:

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# CONTRACT FOR THE PROVISION OF SOFTWARE SUPPORT SERVICES CONTRACT NO. 73608

#### **AMENDMENT NO. 2**

WHEREAS, on August 21, 2001, the County of Los Angeles, hereinafter "COUNTY" entered into a Contract with CompuTrust Software Corporation, hereinafter "CONTRACTOR", for the provision of software support services; and

WHEREAS, Section 3.2, Changes and Amendments, of the aforementioned Contract, allows for revisions to the term or contract sum included in this Contract by a negotiated modification, which shall be prepared and executed by CONTRACTOR, and thereafter by COUNTY'S Board of Supervisors;

**NOW, THEREFORE**, it is agreed to between the parties that the Contract shall be modified as follows:

- I. The Contract between COUNTY and CONTRACTOR, dated August 21, 2001, and Amendment No. 1 dated November 5, 2002 are hereby incorporated by reference and all Terms and Conditions shall be given full force and effect as if fully set forth herein.
- II. Section 5, Term, of the Contract, shall be amended as follows:
  - 5.1 Effective July 1, 2003, the term of this Contract shall be for a period of two (2) years, if not sooner terminated as provided herein, commencing July 1, 2003, upon approval thereof by COUNTY'S Board of Supervisors, with a six-month renewal option, which may be exercised by the TTC on a month-to-month basis. In the event TTC desires to renew this Contract on a month-to-month basis for the six-month renewal option, TTC shall provide CONTRACTOR with a written notice of such renewal thirty (30) calendar days prior to the expiration of the term of this Contract.

Except for the changes set forth herein, all other terms and conditions of the Contract shall remain the same.

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**IN WITNESS WHEREOF**, CONTRACTOR has executed this Contract, or caused it to be dully executed and the County of Los Angeles, by order of its Board of Supervisors, has caused this Amendment to be executed on its behalf by the Chair of said Board and attested by the Executive Officer-Clerk of the Board of Supervisors thereof, the day and year first below written.

|  | By     | Junghusel       | 7               | 4/17/03<br>Date |
|--|--------|-----------------|-----------------|-----------------|
|  | cou    | NTY OF LOS      | ANGELES         | Date            |
|  | ByChai | r, County of Lo | s Angeles       | Date            |
| ATTEST:  |        |                 |                 |                 |
| /iolet Varona-Luker<br>Executive Officer<br>Clerk of the Board o |        |                 |                 |                 |
| By<br>Deputy   |        | <del></del>     | Date            |                 |
| APPROVED AS TO   | FORM:  |                 |                 |                 |
| LOYD W. PELLMA<br>County Counsel                                 | ۸N     |                 |                 |                 |
| By Principal De  |        | <i></i>         | 4-16-03<br>Date |                 |